



WEBINAR:

LATEST TECHNOLOGIES APPLIED TO STORAGE TERMINALS OF HYDROCARBONS AND CHEMICAL PRODUCTS

IN COLLABORATION WITH:

BORSIG

EMCO
WHEATON

EKATO

ROOTS
SYSTEMS

 **caperva**

Storage Terminals - Webinar

Curso Webinar dirigido a: Ingenieros y profesionales técnicos de la industria Oil & Gas en posiciones responsables del diseño, dimensionado y selección de equipos para dar servicio a sus procesos productivos, así como ingenieros de mantenimiento al cargo de estos equipos, usuarios responsables de la producción o inclusive compradores técnicos con curiosidad para conocer en más detalle estos equipos.



Fecha evento: Jueves 29 de Octubre | 15:30 pm

Duración: 90 min

Idioma: Inglés

Contenido y agenda

- Welcome and instructions, **CAPERVA** introduction and speakers presentation (5 min)

EMCO Wheaton: (10 min)

- Marine Loading Arm General Description, Applications and Types.
- Marine Loading Arms Main components
- Control Unit
- Additional Equipment
- After Sales
- Emco Wheaton Network
- Why Emco Wheaton?

EKATO: (20 min)

- Introduction
 - EKATO FLUID
- Side Entry Agitators
 - Technical design
- Mixing demands
 - Process design

ROOTS Systems: (20 min)

- Rotary Lobe Compressors : Pros & Cons versus other technologies
- General Design Consideration for Rotary Lobe Compressor packages
- Principle of Working for Rotary Lobe Machines
- Key points for Maintenance & Operation
- Features and Options offered by Roots
- Roots unique design for Cryogenic and LNG applications.
- FAQs open to audience (5 min)

EMCO Wheaton: (10 min)

- Emco Wheaton company profile
- Land loading arm general informations
- Bottom loading arm
- Top loading arm
- LLA Main components & Equipments
- Loading rack and folding stairway
- Floating suction
- DCMT₄

Borsig: (20 min)

- Emission control as European Directives
- Gas permeation basics features and advantages
- Integration of VRU's in client facilities
- BORSIG VRU's
- Advantages and key issues
- Case study/ savings

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Speakers



Laurent Lajeunie: Area Sales Manager with 21 years of Emco Wheaton Division. More than 30 years of experience in Europe and Africa in the sale of Land Loading Arms and services in Oil & gas, chemical and agrifood industries. Organization and development of agents and distributors networks in Europe and Africa.

Alexander George: Territory Sales Manager with 6 years of Emco Wheaton Division. Engineering background, 15 years of experience in technical sales of complex technical products. Worldwide Sales experience in the sale of Marine Loading Arms for Oil, Chemical and gas application. Handling the sales process for projects of small manual operated Marine loading arms up to high complex LNG and HPNG projects.

EKATO

Markus Kast: Markus Kast is a specialist in the field of mixing technologies with emphasis on the Side-Entry Agitators for storage tanks in crude and refined oils. With his versatile background knowledge in the design of agitators, customer requirements can be implemented to the best satisfaction. His experience in the mixing technology spans over 13 years of industrial and commercial experience throughout the World. His main areas of expertise are market observation, product development, customer relationship, engineering and process design of agitators according to customer requirements, technical and commercial negotiations

BORSIG

Philipp Gubinski: Philipp Gubinski is a Diplom-Ingenieur and obtained his degree in Process Engineering at Frankfurt University of Applied Sciences in Frankfurt / Main. He is working as a Sales Engineer at BORSIG Membrane Technology since 2010, which is an internationally renowned company that offers leading and innovative membrane technology solutions for a wide range of industrial applications. He is responsible for feasibility studies, process design and basic engineering for industrial applications applied on emission control systems, such as "Vapour Recovery Unit", provided by BORSIG Membrane Technology GmbH.



Mike Elliyoun: Technical sales Engineer at Roots Systems. Mike Elliyoun has spent majority of his career in Oil & Gas (both Onshore and Offshore) sector. He has a BSc in Materials Engineering from University of Science & Technology and received his MBA from University of Houston. He has demonstrated his experiences with API617 Centrifugal Compressors as well as API619 Screw Compressors & Rotary Lobe Machines. He has worked on different projects and application from conceptual design to delivery and start up. Mike is a member of API619 task force committee & based in Houston, serving customers across the globe.

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